

Welcome to Acquire Training



Acquire Training, the business arm of Deeside College, is the central point of contact for all employers. We pride ourselves on being the premier provider of training to businesses across North Wales and the North West and our ability to respond to the growing demand for training ranging from basic skills through to professional development. Our expertise and dedication in assisting you to grow your business ensures that your workforce delivers the results you need.

With strong business links locally and nationally, we are focused on providing you with a quality service to develop your employees. Together we can help you achieve that all important 'competitive edge'

in today's business environment and contribute to your company's goals.

Acquire Training works closely with employers of all sizes and at all levels in public, private and voluntary sectors responding to their needs. We have developed a range of flexible and tailored training solutions delivered by professional and experienced staff, many of whom have extensive experience of industry. All of our staff are strongly committed to working effectively and responsively with employers, providing a high level of customer service and fulfilling the future skills needs of the local economy.

Why invest in training?

Well-trained and effective employees are more important than ever for business success. Having a team with the right skills can help you meet business challenges such as competition, growth and innovation.

Training your employees can provide you with the following benefits:

- Improved productivity through a more responsive, motivated workforce

- Increased overall efficiency through reducing mistakes
- Recruitment from within, by developing your employees to your high standards
- Increased job satisfaction and reduced staff turnover
- Improved employee confidence and morale when they gain nationally recognised qualifications
- Enhanced customer service which directly impacts on sales.



For more information, please call **01244 834545**
or email **acquire@deeside.ac.uk**

Excellence

Why Choose Acquire Training at Deeside College for your training?

- We respond to the needs of the industries in North Wales in a flexible and responsive way. With a strong client base and years of experience in the delivery of commercial training, Deeside College has an enviable reputation.
- Deeside College has gained many awards in recognition of its services to employers. Recent awards include The Modern Apprenticeship Awards - Modern Apprenticeship Provider Award Winner 2009 and National Awards (Wales) in Employer Engagement, Health and Safety and Management and Leadership.
- Deeside College gained an outstanding Estyn (HM Inspectorate) report with Grade 1 ratings for all aspects of its Work Based Learning provision.
- Our dedicated, professional staff have substantial industrial experience, are qualified in their specialist fields and are also qualified trainers. They are dedicated to providing quality training and are committed to working flexibly and responsively to meet the needs of customers, whilst achieving excellent results.

Excellence, Service, Flexibility... the Acquire Training way.

Service

- Free Training Needs Analysis (TNA) can be carried out at company and employee level to ascertain organisational needs and potential training skills gaps.
- Help to access the best funding. You may not have to pay for the full costs of training your employees. European Social Fund (ESF) monies may be available, depending on the nature of your business and your geographical location.
- We are able to give advice and guidance to employers to ensure value for money training that makes a real difference to your business.
- Investing in your current workforce will reduce staff recruitment costs in the future.



Flexibility

- We offer a range of delivery options and a choice of locations for training that ensures the minimum disruption to your business.
- Courses offered in a range of subjects, across many sectors and at various levels.

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Developing the partnership with employers

Work Based Learning Provision, Customised Training and Professional Development Programmes

Acquire Training offers a portfolio of subjects, courses and customised training packages to meet your business needs.

We can help you increase the skills and effectiveness of your staff through training in a range of subjects. Customised training packages can be created to suit your requirements on your premises, reducing downtime and keeping your costs to a minimum.

Training is available in the sectors listed opposite. For detailed outlines of these training programmes please call 01244 834545, email acquire@deeside.ac.uk or visit our website www.deeside.ac.uk/employers.

We are continuously reviewing our provision to meet the needs of our customers so if you can't see the training you are looking for please contact us.



- Accounting, Book-keeping, Payroll and Financial Management
- Basic Skills at Work
- Business Improvement
- Catering and Hospitality
- Construction
- Customer Service and Telesales
- Distribution
- Engineering
- Hairdressing, Beauty Therapy and Holistics
- Health, Care and Early Years
- Health & Safety
- Information Communication Technology (ICT)
- Land-based
- Management
- Manufacturing and Technical Services
- Marketing
- Personnel / Human Resources / Learning, Training and Development
- Retail
- Travel and Tourism



Business Events

We hold regular breakfast meetings to provide employers with the latest information on health and safety regulations which impact on business operations.

Local employers are also invited to attend business evenings at Deeside College, which take place throughout the year and offer presentations on current issues affecting employers. Recent business evenings have covered employment law updates and funding.

Details of our forthcoming events are available at www.deeside.ac.uk/employers or call Acquire Training at Deeside College on 01244 834545.



Additional benefits for our Employers

Business Networks

As part of the Deeside College Employer Engagement agenda, Business Networks are key to focusing training and helping businesses update the skills of their employees thereby contributing to success. There is also the opportunity for business members to become involved in various innovative project initiatives in partnership with the College.

If you are interested in finding out more information about our Business Networks initiative, and the benefits to your business, please contact Employer Engagement on 01244 834545.

Sports Facilities

If you need access to sports facilities to support your team building activities, come and take a look at our multi-sports centre, the North Wales Indoor Athletics Centre and the Deeside College Stadium with its football pitch and running track.

Please call 01244 834546 for details.

Facilities Hire

If you need to launch a new product, carry out interviews and/or team meetings why not contact Deeside College for very competitive rates on the hire of meeting rooms, conference suites or our audio/video conferencing centre. We are able to provide a comprehensive catering service for functions, meetings and large corporate events. We also have a student training restaurant open to the public on Tuesdays and Fridays for lunch and Wednesday evenings.

Please call our External Events Department on 01244 834540 for details.



Buddion ychwanegol i'n Cyflogwyr

Rhwydweithiau Busnes

Fel rhan o agenda Ymlyniad Cyflogwyr Coleg Glannau Dyfrdwy mae'r Rhwydweithiau Busnes yn allweddol i ganolwyrntio ar hyfforddiant a helpu busnesau i ddiweddarau sgiliau eu gweithwyr a thrwy hynny'n cyfrannu i lwyddiant. Mae cyflie hefyd i aelodau busnes fod a wneio a nifer o fentrau prosiect arhosol mewn partneraeth a'r coleg.

Os oes gennych ddi-ddordeb mewn canfod mwy am ein menter Rhwydweithiau Busnes a'r buddion i'ch busnes cysylltwch ag Ymlyniad Cyflogwyr ar 01244 834545.



Digwyddiadau Busnes

Rydym yn cynnal cyfarfoddydd brechwast rheolaidd er mwyn darparu cyflogwyr gyda'r wybodaeth ddiweddararat ynghylch rheoladau iechyd a diogelwch sy'n effeithio ar weithredadau busnes. Mae cyflogwyr lleol hefyd yn cael eu gwahoddi i fynychu nosweithiau busnes yn Ngholeg Glannau Dyfrdwy, sy'n cymryd lle trwy gydol y flwyddyn ac yn cynnig cyflwyniadau ar faterion cyfredol sy'n effeithio ar gyflogwyr. Mae nosweithiau busnes diweddar wedi ymddirni â diweddaradau cyfrath cyflogaeth a chyllid.

Mae manylion ynglŷn â'n digwyddiadau ar gael trwy ymweld â www.deeside.ac.uk/employers neu drwy ffonio 01244 834545



Cyfleusterau Chwaraeon

Os oes amoch angen mynediad i gyfleusterau chwaraeon i gefnogi eich gweithgareddau adaeladu tîm, dewch i weld ein canolfan aml-chwaraeon, Canolfan Athletau Dan Do Gogledd Cymru a Stadium Y Coleg gyda'i gae pel-droed a thrac rdedeg.

Ffoniwch 01244 834546 am fanylion.

Llogi Cyfleusterau

Os ydych angen lansio cynnyrch newydd, cynnal cyfweiliadau a/neu gyfarfoddydd tîm cysylltwch â Choleg Glannau Dyfrdwy os ydych eisiau llogi ystafelloedd cyfarfod, ystafelloedd cynadleda a neu ganolfan fideo-gynadleda gan fod gennym gyfraddau cystadleuol. Gallwn ddarparu gwasanaeth arlwyro cynhwysfawr ar gyfer digwyddiadau, cyfarfoddydd a digwyddiadau corfforaethol mawr. Mae gennym hefyd fwyty hyfforddi sydd ar agor i'r cyhoedd amser cinio Dydd Mawrth a Dydd Gwener ac ar nosweithiau Mercher.

Ffoniwch ein Hadran Digwyddiadau Allanol ar 01244 834517 am fanylion.



Datblygu'r bartneriaeth a chyflogwyr

Darpariaeth Dysgu yn y Gweithle, Hyfforddiant wedi ei delwra a Rhaglenni Datblygiad Profesiynol

Rydym yn cynnig portffolio o bynciau, cyrsiau a phegynnau hyfforddiant wedi eu delwra i gwrdd ag anghenion eich busnes

Gallwn eich helpu i gynyddu sgiliau ac effithiolrwydd eich staff trwy hyfforddiant mewn amrediad o bynciau. Gellir creu pecynnau hyfforddiant wedi eu delwra i gwrdd â'ch gofynion ar safle eich cwmni, gan leihau amser i ffwrdd o'r gwaith a chadw costau i lawr.

Mae hyfforddiant ar gael yn y sectorau a restrir gyferbyn.

I gael arllinelliau manwl o'r rhaglenni hyfforddi yma

ffoniwch 01244 834545, e-bostiwch acquire@deeside.ac.uk neu ewch i'n gwefan www.deeside.ac.uk/employers.

Rydym yn adolygu ein darpariaeth yn gyson er mwyn cwrdd ag anghenion ein cwsmeriaid felly os na allwch ddod o hyd i'r hyfforddiant yr ydych yn chwilio amdano cysylltwch â ni.



Tŵ Bwses a Mantais Cystadleuol

- Cyfrifeg, Cadw Llyfrau, Cyflogau a Rheolaeth Ariannol
- Sgiliau Sylfaenol yn y Gwaith
- Gwelliant Busnes
- Arlwy a Lletygarwch
- Adeiladu
- Gwasanaeth Cwsmer a Telewirthu
- Dosbarthu
- Peirianeg
- Trin Gwallt, Therapi Harddwch a Holisteg
- Iechyd, Gofal a'r Blynyddedd Cynnar
- Iechyd a Diogelwch
- Technoleg Cwybodaeth a Chyfathrebu
- Tir-seiliedig
- Rheolaeth
- Gweithgynhyrchu a Gwasanaethau Technegol
- Marchnata
- Personel / Adnoddau Dynol / Dysgu, Hyfforddi a Datblygu
- Adwerthu
- Teithio a Thwristiaeth



Rhagoriaeth, Gwasanaeth, Hyblygrwydd... trwom ni!



Hyblyg

- Rydym yn cynnig amrediad o opsiynau cyflwyno a dewis o leoliadau hyfforddi er mwyn ceisio peidio ag amharu ar eich busnes.
- Cystiau'n cael eu cynnig mewn amrediad o bynciau ar draws nifer o sectorau ac ar wahanol lefelau.

Gwasanaeth

- Gall Dadansoddiad o Anghenion Hyfforddi rhad ac am ddim gael ei gynnal ar lefel cwmni a gweithiwr er mwyn canfod anghenion sefydliadol a bichau mewn sgiliau hyfforddi.
- Cymorth i gael mynediad i'r cyllid gorau. Efallai na fydd rhaid i chi dalu costau llawn yr hyfforddiant ar gyfer eich gweithiwr. Fe all fod arhan Cronfa Gymdethasol Ewrop ar gael yn dibynnu ar natur eich busnes a'ch lleoliad daearyddol.
- Gallwn roi cynngor a chyfarwyddyd i gyflogwyr er mwyn sicrhau hyfforddiant gwerth am arfan sy'n gwneud gwahaniaeth go iawn i'ch busnes.
- Bydd buddsoddi yn eich gweithlu presennol yn lleihau costau recriwto staff yn y dyfodol.

Rhagoriaeth

- Rydym yn ymateb i anghenion diwydianau yng Ngogledd Cymru mewn modd hyblyg ac ymatebol. Gydag ystod eang o glentiaid a blynyddoedd o brofiad o gyflwyno hyfforddiant masnachol, mae gan Coleg Glannau Dyfrdwy enw da.
- Mae Coleg Glannau Dyfrdwy wedi ennill nifer o wobrau i gydnabod ei wasanaethau i gyflogwyr. Mae gwobrau Prentisiaeth Fodern - Enillydd Gwobr Darparwr Prentisiaethau Modern 2009 a Gwobrau Cenedlaethol (Cymru) mewn Ymlyniad Cyflogwr, Iechyd a Diogelwch a Rheolaeth ac Arweinyddiaeth.
- Enillodd Coleg Glannau Dyfrdwy adroddiad rhagorol gan Estyn gan ennill Graddau 1 am holl agweddau ei ddarpariaeth Dysgu yn y Gweithle.
- Mae gan ein staff ymroddedig a phroffesiynol brofiad diwydianol helaeth, mae'n gymwys yn eu meysydd arbenigol ac yn hyfforddwr cymwys hetyd. Mae'n wedi ymroddi i ddarparu hyfforddiant o ansawdd ac wedi ymrwymo i weithio'n hyblyg ac ymatebol er mwyn cwdd ag anghenion cwsmeriaid tra'n cyflawni canlyniadau ardderchog.

I gael rhagor o wybodaeth ffoniwch 01244 834545 neu anfon e-bost acquire@deeside.ac.uk

Rydym yn rhan o Goleg Glannau Dyfrdwy, a ni yw'r pwynt cyswilt canolog ar gyfer yr holl gyflogwyr; Rydym yn ymfalchïo ein bod ni'n ddarparwr hyfforddiant blaenllaw ar gyfer busnesau ar draws Gogledd Cymru a'r Gogledd Orllewin a'n bod yn gallu ymateb i'r galw cynyddol o sgiliau syffaeinol drwydd ddatblygiad profesiynol. Mae ein harbenigedd ac ymroddiad er mwyn eich helpu chi i dyfu eich busnes yn sicrhau bod eich gweithlu yn cyflwyno'r canlyniadau yr ydych eu hangen.

Gyda chysylltiadau busnes cryf, Rydym yn lleoli a chenedlaethol, rydym yn canolbwyntio ar ddarparu gwasanaeth o ansawdd er mwyn datblygu eich gweithwyr. Gyda'n

gilydd gallwn eich helpu i gyflawni'r mantais gystadleuol sy'n hyndod bwysig ym myd busnes heddiw a chyfrannu at nodau eich cwmni. Rydym yn gweithio'n agos gyda chflogwyr o bob maint, ac ar bob lefel, mewn sectorau cyhoeddus, preifat a gwiroddol gan ymateb i'w hanghenion. Rydym wedi datblygu amrediad o ddatrysiadau hyfforddiant hyblyg ac wedi eu teiwlra ac mae'r rhain yn cael eu cyflwyno o gan staff profesiynol a phroffad, nifer gyda phroffad helaeth o ddiwydiant. Mae ein holl staff wedi ymrwymo'n gryf i weithio'n effeithiol ac ymatebol gyda chflogwyr, gan ddarparu lefel uchel o wasanaeth cwsmer a chyflawni anghenion sgiliau'r dyfodol yr economi leol.

Pam buddsoddi mewn hyfforddiant?

- Fecrwtio o fewn, drwy ddatblygu eich gweithwyr i'ch satonau uchel
 - Cynyddu bodddhad gweithwyr yn eu swyddi a gostyngiad mewn trostant staff
 - Gwell hyder a morali gan weithwyr pan fyddant yn ennill cymwysterau a gydnabyddir yn genecliaethol
 - Gwell gwasanaeth cwsmer sy'n effeithio'n uniongyrchol ar werthiant
- Mae gweithwyr sydd wedi eu hyfforddi'n dda ac sy'n effeithiol yn twy pwysig nag erioed i lwyddiant busnes. Mae bod â thim sydd a'r sgiliau cywir yn gallu eich helpu i gwrdd â stalensiau busnes fel cystadleuau, twf ac arloesedd.
- Gall hyfforddi eich gweithwyr eich darparu gyda'r buddion canlynol:
- Gwell cynhyrhaeth trwy weithlu mwy ymatebol, llawn cymhelliant
 - Cynydd mewn effeithiolrwydd trwy leihau camgymerfadau

